



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 2, 2019

Greg Jackson
Kirby Holdings LLC dba Kirby Welding Company
3020 Brandau Road
Hermitage, TN 37076
Re: **RFQ # 1037682, Welding Repair and Fabrication Services**

Dear Mr. Jackson:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1037682 for Welding Repair and Fabrication Services. This letter hereby notifies you of Metro's intent to award to Kirby Holdings LLC dba Kirby Welding Company, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at Jeremy.Frye@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at Matthew.Taylor@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Welding Repair and Fabrication Services; RFQ# 1037682			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Threshold Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Kirby Holdings LLC dba Kirby Welding Company	\$77,950.00	\$0.00	28.00	0.00	28.00
Welding Research and Fabrication Expert & Automation hardware and software LLC	\$267,800.00	\$0.00	8.15	0.00	8.15

RFQ# - 1037682 Welding Repair and Fabrication Services
Evaluation Team/Review Board Score Sheet

Offeror	Kirby Holdings LLC dba Kirby Welding Company	Welding Research and Fabrication Expert & Automation hardware and software LLC
Contract Acceptance (Yes/No)	Yes	Yes
Cost Criteria (35 Points)	28.00	8.15
Qualifications, Experience, and Capacity (40 Points)	35.00	15.00
Project Approach and Process (25 Points)	20.00	10.00
Total Evaluation Scores (maximum points 100)	83.00	33.15

Kirby Holdings LLC dba Kirby Welding Company (83.00 Points)

Strengths

Demonstrated in detail firm's experience of 150 years of service. Described in detail the management personnel's experience with accounts of similar size and scope of work. Provided detail experience of meeting the needs of governmental organizations during the past 5 years. Provided welding test reports. Provided a one year warranty on material and workmanship.

Weaknesses

Lack of detail of specialized equipment in firm's inventory. Lack of clarity on methodology approach.

Welding Research and Fabrication Expert & Automation hardware and software LLC (33.15 Points)

Strengths

Provided firm's certifications.

Weaknesses

Lack of experience with accounts of similar size and scope of work. Did not provide a detailed list of specialized equipment. Lack of detailed experience of meeting the needs of governmental organizations during the past 5 years. Lack of clarity on methodology approach. Lack of available facilities to provide services.

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye

Contract Specialist: Matthew Taylor

Date: 12/14/2018

Department Name: General Seviles

RFP/ITB Number: 1033871

Project Name: Welding Repair and Fabrication Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Kirby Holdings LLC dba Kirby Welding Company	\$ 77,950.00	\$ -	No	0%	The prime is not approved SBE and will self-perform 100% of the work.
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			

Column Headings

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

Gray cells with bold text contain formulas that can not be changed.

PNP Compliance Results Form

Department Name: General Services

RFP/ITB Number: 1037682

Procurement Name: Welding Repair and Fabrication Services

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Kirby Holdings LLC dba Kirby Welding Company	Yes	Kirby Holdings LLC dba Kirby Welding Company successfully completed GFE outreach to three certified MWBEs: Titan Fastner (WBE) \$3,897/ 5%, Ram Tool Supply (MBE) \$3,897/ 5%, and Raven Traffic Control (WBE) 1,559/ 2% were all accepted.

*Denotes Contractor with whom follow up was required

Date :12/14/2018

Metro Buyer: Matthew Taylor

BAO Rep:Jeremy Frye